

For the Fiscal Year Ended March 31, 2014 Consolidated Financial Results

Company Name : Hikari Tsushin Inc
 Stock Exchanges on which the Shares are listed : Tokyo Stock Exchange - First Section
 Code Number : 9435
 URL : <http://eng.hikari.co.jp/>
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(Amounts are rounded down to the nearest million yen)

1. Consolidated Results for the Fiscal Year Ended March 31, 2014 (April 1, 2013 through March 31, 2014)

(1) Consolidated Financial Results

(Percentages are shown as year-on-year changes)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
For the Fiscal Year Ended March 31, 2014	565,165	13.0	31,763	29.1	39,737	46.2	29,352	73.8
For the Fiscal Year Ended March 31, 2013	500,312	0.2	24,594	33.9	27,186	54.2	16,887	115.7

	Net Income Per Share	Diluted Net Income Per Share	ROE	ROA	Operating Income/ Net Sales
	Yen	Yen	%	%	%
For the Fiscal Year Ended March 31, 2014	623.71	621.31	23.9	13.5	5.6
For the Fiscal Year Ended March 31, 2013	343.15	342.85	15.9	11.3	4.9

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Asset Per Share
	Million Yen	Million Yen	%	Yen
March 31, 2014	338,815	143,651	38.4	2,842.67
March 31, 2013	251,251	123,854	46.0	2,374.66

(3) Consolidated Cash Flows

	Cash Flow from Operating Activities	Cash Flow from Investing activities	Cash Flow from Financing Activities	Cash and Cash Equivalents at the end of the year
	Million Yen	Million Yen	Million Yen	Million Yen
March 31, 2014	27,511	(23,719)	1,601	24,088
March 31, 2013	21,014	(5,393)	(17,621)	14,905

2. Cash Dividends

(Term Recorded)	Dividends Per Share					Total dividend amount (full-year)	Payout ratio (Consolidated)	Ratio of dividend to net assets (consolidated)
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Annual			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
FY2013 (Full Year)	20.00	21.00	23.00	30.00	94.00	4,597	27.4	4.4
FY2014 (Full Year)	30.00	35.00	35.00	40.00	140.00	6,510	22.4	5.4
FY2015 (Forecast)	40.00	40.00	40.00	40.00	160.00		33.3	

3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2015 (April 1, 2014 through March 31, 2015)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income Per Share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
FY2015 (First Half)	240,000	(6.4)	15,000	(4.7)	16,500	(20.9)	8,000	(55.0)	174.85
FY2015 (Full Year)	580,000	2.6	36,000	13.3	38,000	(4.4)	22,000	(25.1)	480.84

4. Other

- (1) Changes Among Significant Subsidiaries during the Quarter
(Changes Among Specific Subsidiaries Resulting in Changes in the Scope of Consolidation): None
New: None
Elimination: None
- (2) Changes in accounting policies, accounting estimates and retrospective restatements in the consolidated financial statements
 - ① Changes due to revisions in accounting standards: None
 - ② Changes Other Than (2)-① Above: None
 - ③ Changes in accounting estimates: None
 - ④ Retrospective restatements: None
- (3) Number of Shares Issued and Outstanding (Common Stock)
 - ① Number of Shares Issued and Outstanding at the End of Each Period (Including Treasury Stock)

As of March 31, 2014:	47,749,642	As of March 31, 2013:	53,349,642
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 - ② Number of Treasury Stock at the End of Each Period

As of March 31, 2014:	1,996,105	As of March 31, 2013:	4,632,131
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 - ③ Average Number of Shares Issued and Outstanding in Each Period

For the Fiscal Year ended March 31, 2014	47,060,059	For the Fiscal Year ended March 31, 2013	49,211,634
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(Note) Non-Consolidated Results for the Fiscal Year Ended March 31, 2014 (April 1, 2013 through March 31, 2014)

(1) Non-Consolidated Financial Results

(Percentages are shown as year-on-year changes)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
For the Fiscal Year Ended March 31, 2014	23,784	16.1	11,979	12.1	16,461	6.7	12,434	(9.1)
For the Fiscal Year Ended March 31, 2013	20,486	9.8	10,686	5.2	15,434	16.3	13,685	82.9

	Net Income Per Share		Diluted Net Income Per Share	
	Yen		Yen	
For the Fiscal Year Ended March 31, 2014	264.24		263.60	
For the Fiscal Year Ended March 31, 2013	278.09		278.07	

(2) Non-Consolidated Financial Position

	Total Assets		Net Assets		Equity Ratio		Net Asset Per Share	
	Million Yen		Million Yen		%		Yen	
March 31, 2014	211,365		106,887		50.1		2,312.84	
March 31, 2013	158,453		111,315		69.5		2,260.76	

Cautionary Statement with Respect to Optimistic Statements

The forecasts listed above have been prepared based on information available as of the date on which this document is released. Owing to a variety of factors, actual results may vary from these forecasts.

Qualitative Information and Financial Statements

1. Qualitative Information about Consolidated Results

<Performance Overview>

A brief review of the domestic economic circumstances for the current fiscal year ended March 31, 2014 (Apr 1, 2013 – March 31, 2014) goes as follows. Production activities have been on a gradual recovery trend supported by domestic demand, and a financial condition of a company has been improved stimulated by a depreciation of yen and other factors. Moreover, there can be seen a gradual recovery of a balance of labor supply and demand, and this encourages a consumer sentiment. As just described above, a sign of an economic upturn can be seen in many field of our economy.

In the telecommunication market, smart phones have become more popular, and the number of contracts of smart phones has been increased which accounted for about half of all mobile contracts in Japan. Moreover, the amount of mobile data communication has been increased, so each domestic carrier has released a variety of services which respond to user's demand. Furthermore, as the number of Mobile Virtual Network Operator (MVNO) has been increased, more services which attract consumers' demand appear in the telecommunication market. Therefore, it is predicted that the domestic mobile phone market will be enhanced more and more in the future.

In this situation, Hikari Tsushin has offered a variety of advanced IT services for SME which have been played a role in many phases of their management. We have also tried to improve our customer management system, and pursue more effective sales scheme. Furthermore, Hikari Tsushin has tried to strengthen a network environment by increasing sales partners, sales persons and so forth. We have also embarked on new businesses for establishing new revenue bases for further growth in the future while we have continuously tried to secure and accumulate the continuous profit through existing businesses.

For the Fiscal Year ended March 31, 2014, the company registered net sales of ¥565,165 million, operating income of ¥31,763 million, ordinary income of ¥39,737 million, net income before tax of ¥49,628 million, and net income of ¥29,352 million.

(Millions of Yen)

	For the Fiscal Year Ended March 31, 2013 Apr 1, 2012 –Mar 31,2013	For the Fiscal Year Ended March 31, 2014 Apr 1, 2013 –Mar 31,2014	Change	Change (%)
Net sales	500,312	565,165	64,852	13.0
Operating income	24,594	31,763	7,169	29.1
Ordinary income	27,186	39,737	12,551	46.2
Net income before tax	27,473	49,628	22,154	80.6
Net income	16,887	29,352	12,464	73.8

<Overview by Segments>

CORPORATE Business

Hikari Tsushin Group's CORPORATE business segment engages in the sales of OA equipment, telecommunication line services, and enterprise solution services. Hikari Tsushin has offered a variety of advanced IT services for SME which have been played a role in many phases of their management. Above all, we have started to offer services for new customers who run a business in the field of medical care, food services, beauty salons and so forth. Hikari Tsushin Group has offered a system solution services for them, and this attracts those customers' demand which contributes to our revenue increase. Moreover, as the demand of environment-conscious products has been increased among SME, Hikari Tsushin has stepped on sales of LED lighting. The sales of LED lighting have been three times as many as the same time in last year. Hikari Tsushin has dealt with environmental problems through the spread of these kinds of environment-conscious products.

Moreover, Hikari Tsushin has tried to strengthen a network environment by increasing sales partners, sales persons and so forth. We have also embarked on new businesses for establishing new revenue bases for further growth in the future while we have continuously tried to secure and accumulate the continuous profit through existing businesses. As a result, CORPORATE business for the Fiscal Year ended March 31, 2014 financial results were: net sales of ¥225,677 million and operating income of ¥22,997 million.

Media Advertising Business which was reported separately until previous term is integrated into CORPORATE Segment from current period.

SHOP Business

Hikari Tsushin's SHOP business mainly sells mobile phones through its nationwide sales channels. In domestic mobile phone market, smart phones have become more popular, and the number of contracts of smart phones has been increased which accounted for about half of all mobile contracts in Japan. Moreover, the amount of mobile data communication has been increased, so each domestic carrier has released a variety of services which responds to user's demand. Furthermore, as the number of Mobile Virtual Network Operator (MVNO) has been increased, more services which attract consumers' demand appear in the telecommunication market. Therefore, it is predicted that the domestic mobile phone market will be enhanced more and more in the future.

Under these circumstances, Hikari Tsushin deals with not only smartphones and tablet devices, but also a variety of accessorial products such as contents and support services. In order to improve customer satisfaction in each shop, Hikari Tsushin has focused on strengthen customer services quality.

SHOP business registered net sales of ¥329,257 million, operating income of ¥13,497 million for the Fiscal Year ended March 31, 2014.

Insurance Business

Hikari Tsushin conducts its insurance business primarily by selling insurance policies to customers using telemarketing at its nationwide call centers. In this period, the expansion of Worker Dispatching Undertaking business forming an alliance with a company who has a customer base leads to the improvement of sales efficiency.

Moreover, we have started the insurance shops introducing a wide variety of insurances to the customers face to face, and services for corporates. Although upfront investment has accrued for expanding its scale of operation, the sales through telemarketing have made strong earnings which earn the trust of clients with its strong compliance structure.

For the Fiscal Year ended March 31, 2014, Insurance business registered net sales of ¥12,668 million and operating income of ¥254million.

Consolidated financial position

	March 31, 2013	March 31, 2014	Change
	Million Yen	Million Yen	Million yen
Total Assets	251,251	338,815	87,563
Liabilities	127,396	195,163	67,766
Net Assets	123,854	143,651	19,797

Total Assets ended in ¥338,815 million, increased ¥87,563 million mainly by the increases of Trade Notes and Accounts Receivable.

Liabilities increased ¥67,766million and totaled ¥195,163 million. This mainly reflected the increases in short-term loans payable.

Net Assets ended in ¥143,651million, increased ¥19,797 million owing to stable business performance.

Consolidated Cash Flows

	For the Fiscal Year Ended March 31, 2013 Apr 1, 2012 –Mar 31,2013	For the Fiscal Year Ended March 31, 2014 Apr 1, 2013 –Mar 31,2014
	Million Yen	Million Yen
Cash Flow from Operations	21,014	27,511
Cash Flow from Investment	(5,393)	(23,719)
Cash Flow from Financial Activities	(17,621)	1,601
Cash (and Equivalents) at the End of the Term	14,905	24,088

Cash flow from operations ended in ¥27,511 million, as an increase of operating income from normal sales performance.

Cash flow from investment ended in minus ¥23,719 million from purchase of investment in securities and so on.

Cash flow from financial activities ended in ¥1,601 million mainly from issuing of Bonds.

Trends in Financial Indicators

A summary of trends in financial indicators is shown below.

	March 31, 2010	March 31, 2011	March 31, 2012	March 31, 2013	March 31, 2014
Equity ratio(%)	49.2	43.7	42.1	46.0	38.4
Equity ratio (Market cap.)(%)	35.2	37.8	53.2	93.4	117.6
Interest-bearing debt payment period (years)	3.3	—	1.6	1.4	2.2
Interest coverage ratio	21.6	—	28.6	40.7	55.2

(Note)

Equity Ratio: Shareholder's equity divided by total assets.

Equity Ratio (Market cap.): market capitalization divided by total assets.

Interest-bearing debt payment period: Interest-bearing debt divided by cash flow from operating activities.

Interest coverage ratio: Cash from operating activities divided by interest expenses.

The above indicators are calculated based on the consolidated financial figures

Quarterly Consolidated Financial Statements

Quarterly Consolidated Balance Sheets

(Millions of Yen)

	Mar 31, 2013	March 31, 2014
	Amount	Amount
Assets		
Current Assets		
Cash and Bank Deposits	12,198	23,683
Trade Notes and Accounts Receivable	78,410	100,064
Lease Receivables and Lease Investment Assets	8,015	9,707
Marketable securities	2,610	787
Inventories	13,764	17,259
Account Receivable Other	6,546	5,895
Deferred Tax Assets	7,031	2,724
Other Current Assets	9,222	12,704
Allowance for Doubtful Accounts	(870)	(1,507)
Total Current Assets	136,929	171,319
Fixed Assets		
Property, Plants and Equipments		
Building and structure	7,902	10,855
Accumulated depreciation	(3,569)	(4,728)
Building and structure (net)	4,333	6,127
Machinery and Vehicles	34	42
Accumulated depreciation	(28)	(34)
Machinery and Vehicles (net)	5	7
Tools and Equipment	4,935	5,982
Accumulated depreciation	(3,907)	(4,835)
Tools and Equipment (net)	1,028	1,146
Land	3,213	4,863
Lease Assets	68	195
Accumulated depreciation	(23)	(121)
Lease Assets (net)	44	74
Total Property, Plants and Equipments	8,625	12,219
Intangible Assets		
Goodwill	4,809	8,748
Other Intangible Assets	887	1,492
Total Intangible Assets	5,697	10,240
Investments and Other Assets		
Investments Securities	90,301	133,112
Long-term loans receivable	4,173	5,111
Lease and guarantee deposits	4,520	4,902
Bankrupt credits	2,876	3,028
Deferred Tax Assets	1,050	1,516
Other Assets	5,085	3,466
Allowance for Doubtful Accounts	(8,009)	(6,101)
Total Investments and Other Assets	99,998	145,035
Total Fixed Assets	114,321	167,495
Total Assets	251,251	338,815

Quarterly Consolidated Balance Sheets

(Millions of Yen)

	Mar 31, 2013	March 31, 2014
	Amount	Amount
Liabilities		
Current liabilities		
Trade Notes and Accounts Payable	34,806	48,265
Short-Term Loans Payable	20,229	34,890
Current Portion of Bonds	5,524	170
Account Payable-Other	44,671	53,406
Income Tax Payable	2,208	10,398
Deposits payable	2,249	1,646
Accrued Bonuses	1,277	1,829
Provision for directors' bonuses	222	111
Other Current Liabilities	5,237	5,476
Total Current Liabilities	116,426	156,196
Fixed Liabilities		
Long-term Loans Payable	2,950	4,314
Bonds	340	20,040
Provision for directors' retirement benefits	208	229
Deferred tax liabilities	6,452	12,703
Other Fixed Liabilities	1,019	1,679
Total Fixed Liabilities	10,970	38,967
Total Liabilities	127,396	195,163
Net Assets		
Shareholders Equity		
Capital	54,259	54,259
Additional Paid-In Capital	25,293	3,864
Retained Earnings	33,965	57,318
Treasury Stock	(11,748)	(10,724)
Total Shareholders Equity	101,770	104,717
Accumulated other comprehensive income		
Net Unrealized Holding Gains on Securities	13,889	25,306
Foreign Currency Translation Adjustment	27	38
Total Accumulated other comprehensive income	13,916	25,344
Share Warrants	1,203	1,137
Minority Interests	6,963	12,452
Total Net Assets	123,854	143,651
Total Liabilities and Net Assets	251,251	338,815

Quarterly Consolidated statements of Income

(Millions of Yen)

	For the Fiscal Year Ended March 31, 2013	For the Fiscal Year Ended March 31, 2014
	Amount	Amount
Net Sales	500,312	565,165
Cost of Sales	273,286	294,944
Gross Profit	227,026	270,220
Selling General and Administrative Expenses	202,431	238,456
Operating Income	24,594	31,763
Non-Operating Income		
Interest Income	217	198
Dividend Income	907	1,453
Reversal of allowance for doubtful accounts	134	1,060
Gain on sales of investment securities	812	3,341
Investment Gain on Equity Method	661	976
Gain on investment in VC funds	514	770
Amortization of negative goodwill	232	231
Other Non-Operating Income	977	976
Total Non-Operating Income	4,458	9,008
Non-Operating Expense		
Interest Expenses	496	470
Provision of allowance for doubtful accounts	989	158
Commission fee	75	216
Other Non-Operating Expenses	304	189
Total Non-Operating Expenses	1,867	1,035
Ordinary Income	27,186	39,737
Extraordinary Income		
Gain on Sales of Investment Securities	1,390	8,465
Gain on compensation for eviction	1,442	—
Gain on step acquisitions	—	3,593
Gain on negative goodwill	641	740
Other extraordinary income	299	282
Total Extraordinary Income	3,773	13,083
Extraordinary Losses		
Loss on Disposal and Sale of Fixed Assets	364	299
Loss on valuation of investment securities	804	567
Loss on sales of investment securities	303	15
Amortization of Goodwill	1,530	1,639
Impairment loss	378	524
Other extraordinary Losses	104	144
Total Extraordinary Losses	3,485	3,191
Net Income Before Income Tax	27,473	49,628
Income and Enterprise Taxes	3,562	12,906
Deferred Income Taxes	5,928	5,150
Total Income Taxes	9,491	18,057
Income Before Minority Interest	17,982	31,571
Minority Interests	1,095	2,219
Net Income	16,887	29,352

Comprehensive Income Abstract Statements

(Millions of Yen)

	For the Fiscal Year Ended March 31, 2013	For the Fiscal Year Ended March 31, 2014
	Amount	Amount
Income before minority interests	17,982	31,571
Other comprehensive income		
Valuation difference on available-for-sale securities	12,651	11,512
Foreign currency translation adjustment	29	14
Share of other comprehensive income of associates accounted for using equity method	26	10
Other comprehensive income	12,707	11,537
Comprehensive income	30,689	43,109
Comprehensive income attributable to owners of the parent	29,565	40,779
Comprehensive income attributable to minority interests	1,124	2,329

Consolidated Statements of changes in net assets

For the Fiscal Year Ended March 31, 2013

(Millions of Yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained Earnings	Treasury Stock	Total Shareholders' equity
Balance at beginning of year	54,259	25,293	33,894	(17,467)	95,980
Amount of change during the year					
Dividends from surplus			(5,156)		(5,156)
Net income			16,887		16,887
Change of scope of consolidation			33		33
Purchase of treasury stock				(7,555)	(7,555)
Disposal of treasury stock		514		1,065	1,580
Retirement of treasury stock		(12,208)		12,208	—
Transfer to capital surplus from retained earnings		11,693	(11,693)		—
Net changes of items other than shareholders' equity					
Total Amount of change during the year	—	—	71	5,718	5,789
Balance at end of year	54,259	25,293	33,965	(11,748)	101,770

	Other Comprehensive Income			Subscription rights to shares	Minority interests	Net Assets (Total)
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Other Comprehensive Income (Total)			
Balance at beginning of year	1,258	(20)	1,238	1,226	7,722	106,167
Amount of change during the year						
Dividends from surplus						(5,156)
Net income						16,887
Change of scope of consolidation						33
Purchase of treasury stock						(7,555)
Disposal of treasury stock						1,580
Retirement of treasury stock						—
Transfer to capital surplus from retained earnings						—
Net changes of items other than shareholders' equity	12,630	48	12,678	(22)	(758)	11,897
Total Amount of change during the year	12,630	48	12,678	(22)	(758)	17,686
Balance at end of year	13,889	27	13,916	1,203	6,963	123,854

Consolidated Statements of changes in net assets

For the Fiscal Year Ended March 31, 2014

(Millions of Yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained Earnings	Treasury Stock	Total Shareholders' equity
Balance at beginning of year	54,259	25,293	33,965	(11,748)	101,770
Amount of change during the year					
Dividends from surplus			(6,141)		(6,141)
Net income			29,352		29,352
Change of scope of consolidation			142		142
Purchase of treasury stock				(22,001)	(22,001)
Disposal of treasury stock		618		977	1,595
Retirement of treasury stock		(22,047)		22,047	—
Transfer to capital surplus from retained earnings					—
Net changes of items other than shareholders' equity					
Total Amount of change during the year	—	(21,429)	23,352	1,024	2,947
Balance at end of year	54,259	3,864	57,318	(10,724)	104,717

	Other Comprehensive Income			Subscription rights to shares	Minority interests	Net Assets (Total)
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Other Comprehensive Income (Total)			
Balance at beginning of year	13,889	27	13,916	1,203	6,963	123,854
Amount of change during the year						
Dividends from surplus						(6,141)
Net income						29,352
Change of scope of consolidation						142
Purchase of treasury stock						(22,001)
Disposal of treasury stock						1,595
Retirement of treasury stock						—
Transfer to capital surplus from retained earnings						—
Net changes of items other than shareholders' equity	11,417	10	11,427	(66)	5,489	16,850
Total Amount of change during the year	11,417	10	11,427	(66)	5,489	19,797
Balance at end of year	25,306	38	25,344	1,137	12,452	143,651

Consolidated Statements of Cash Flow

(Millions of Yen)

Cash Flow from Operating activities	For the Fiscal Year Ended March 31, 2013	For the Fiscal Year Ended March 31, 2014
	Amount	Amount
Net Income Before Tax	27,473	49,628
Depreciation and Amortization	1,731	1,652
Amortization of Goodwill	2,709	3,126
Gain on negative goodwill	(641)	(740)
Increase (Decrease) in Allowance for Doubtful Accounts	2,224	113
Interest and Dividends Income	(1,125)	(1,651)
Interest Expenses	496	470
Loss (Gain) on Sale of Investment Securities	(1,900)	(11,791)
Loss (Gain) on valuation of investment securities	804	567
Loss (Gain) on investments in partnership	(514)	(770)
Equity in earnings of affiliates	(661)	(976)
Loss(Gain) on step acquisitions	18	(3,593)
Impairment loss	378	524
Loss (Gain) on sales and retirement of noncurrent assets	358	299
Decrease(Increase) in Notes and Accounts Receivable-Trade	(1,995)	(18,672)
Decrease(Increase) in Inventories	812	(1,456)
Decrease(Increase) in Notes and Accounts Receivable-other	842	503
Increase (decrease) in notes and accounts payable-trade	688	11,482
Increase (decrease) in accounts payable-other	485	7,799
Decrease (increase) in other current assets	(5,830)	(7,429)
Increase (decrease) in other current liabilities	(1,511)	861
Other Cash Flow from Operating Activities	(805)	170
Subtotal	24,039	30,118
Interest and Dividends Received	1,227	1,846
Interest Paid	(516)	(498)
Income Taxes Paid	(5,417)	(6,585)
Income Taxes Refunded	1,681	2,630
Net Cash provided by Operating Activities	21,014	27,511

Consolidated Statements of Cash Flow

(Millions of Yen)

	For the Fiscal Year Ended March 31, 2013	For the Fiscal Year Ended March 31, 2014
	Amount	Amount
Cash Flow from Investing activities		
Purchase of property, plant and equipment and intangible assets	(2,146)	(4,809)
Proceeds from sales of property, plant and equipment and intangible assets	19	4
Purchases of Investment Securities	(22,051)	(43,586)
Proceeds from sales of investment securities	17,296	25,893
Purchase of investments in subsidiaries	(1,558)	(435)
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(636)	(341)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	823	261
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	221	—
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	(23)	—
Payments of loans receivable	(1,505)	(3,538)
Collection of loans receivable	2,951	2,946
Payment of lease and guarantee deposited	(337)	(867)
Collection of lease and guarantee deposited	1,129	470
Other Investment Activities	(422)	282
Net Cash Provided by Investing activities	(5,393)	(23,719)
Cash Flow from Financing Activities		
Increases (Decreases) in Short-Term Loan	2,452	12,743
Proceeds from long-term loans payable	2,700	6,800
Repayment of long-term loans payable	(2,889)	(4,852)
Proceeds from issuance of bonds	—	19,934
Redemption of bonds	(8,249)	(5,874)
Proceeds from stock issuance to minority shareholders	372	1,011
Purchase of treasury stock	(7,555)	(22,001)
Cash dividends paid	(5,046)	(6,021)
Cash dividends paid to minority shareholders	(125)	(153)
Repayments of lease obligations	(31)	(49)
Other Finance Activities	753	64
Net Cash Provided by (used in) Financing Activities	(17,621)	1,601
Translation Adjustments on Cash and Cash Equivalents	413	432
Net Increase (Decrease) in Cash and Cash Equivalents	(1,587)	5,826
Cash and Cash Equivalents at the Beginning of the Period	16,454	14,905
Cash and Cash Equivalents at the End of the Period	14,905	24,088

Business Segment Information

For the Fiscal Year Ended March 31, 2013

(Millions of Yen)

	CORPORATE Business	SHOP Business	Insurance Business	Combined Total	Elimination or Corporate	Consolidated
Net Sales	187,580	305,127	10,399	503,107	(2,894)	500,312
Operating Income	15,818	11,323	1,437	28,554	(3,959)	24,594

For the Fiscal Year Ended March 31, 2014

(Millions of Yen)

	CORPORATE Business	SHOP Business	Insurance Business	Combined Total	Elimination or Corporate	Consolidated
Net Sales	225,677	329,257	12,668	567,782	(2,617)	565,165
Operating Income	22,997	13,497	254	36,747	(4,983)	31,763